

NEW YORK, SUNDAY, FEBRUARY 2, 1913.—Copyright, 1913, by the Sun Printing and Publishing Association.

MANNERS HERE BAD, HE ASSERTS

Writer in London Magazine
Says Elevator Men Act
the Worst.

HAPS HOTEL CLERK

Declares He Grovels Before
Wealth but Disdains
Other Guests.

ART OF WINDOW DRESSING

London Shop Shows Employees
Moving Pictures of Amer-
ican Stores.

Special Cable Dispatch to The Sun.
London, Feb. 1.—London *Truth's* "Vagabond in New York" who is Louis Wain, the cat fancier, devotes his entire article this week to the manners of New York elevator or "lift" men, who, he says, have the very worst behavior to be found in the city of New York. He declares that no other trade or profession in the world could seriously challenge the supremacy of the New York elevator men in this particular.

Among other rude people in New York he mentions the "young duchesses" who are employed at lunch establishments which correspond to the English tea shops. They are very rude and haughty indeed, he asserts, but they can be put to shame, which cannot be said of the elevator men anywhere in the United States.

"The Vagabond" tells how he saw a girl, a Frenchman a nickel in change in a Frenchman's pocket. He was in a French restaurant. The Frenchman waited, but the girl with the air of an offended Empress waved him to reach for it. The Frenchman removed his hat and said to the cashier: "You may keep it as a reward for your politeness." The girl blushed to the ears and took the nickel without a word.

The elevator man, Mr. Wain says, would not have been confused. He would have pocketed the nickel and scorned at the Frenchman because it was more.

Mr. Wain proceeds to describe what he calls another class of Americans who are supposed to know a thing or two about rudeness. The hotel clerk is insolent only intermittently. Before a loud, wealthy guest he will grovel, but to others he is a snob. He is a snob to the clerk, to the porter, to the girl as to the drunken loafer. He is something admirable, as seen from a thousand miles away, in this respect, to the simian type, says "The Vagabond." He goes on to say:

"There are so many traitors. Four of them came across fifteen men who are associated closely to the manners of the human beings. All four of them were negroes."

Mr. Wain says he is unable to suggest the reason for the New York life. He says a policeman has much more power as an elevator man. He is always amiable. A bartender is always respected, yet he is the most contemptible of men. "The Vagabond" wonders as to whether the continual going up and down buildings at great speed and the consequent rush of blood to the head may not be the cause. He says he noticed that the conductors of the express elevators in big buildings are ruder than others.

"To people who know both countries it is not necessary to say that the art of window dressing and the displaying of goods generally in American stores is far beyond anything that can be found here. Realizing this, Selfridge, the department store man from Chicago, has traveled the aid of a cinematograph to put before the eyes of his English customers the latest tricks of his American neighbor. He gave them a show this week in which he portrayed the great stores of New York, Chicago, Boston and other American cities. Whether it is possible to impress the mind of the conservative London shopman with these ideas remains to be seen, but a London newspaper man who was present was deeply impressed. Writing in the *Full Ball Gazette*, he says:

"There are certainly a species of super shopman over there. Everything is done forth with a sense of cunning strategy and a notable degree of business. As to the window dressing, it was a revelation. You could see a technically admirable Jacobean interior with a salesman in the costume of the period waiting on a grand dame. At another window you were in Venice with the figures chattering and laughing in the old way that is eternal and yet ever new."

"The writer marvels at the palatial saloon in which everything is done. They do nothing in a common or homely way," says the writer. "You see signs that for length and general dimensions would not disgrace a medieval castle. On the other hand, show cases and pillars are deftly contrived for displaying the merchandise of all countries set to catch the eye and down the purse strings."

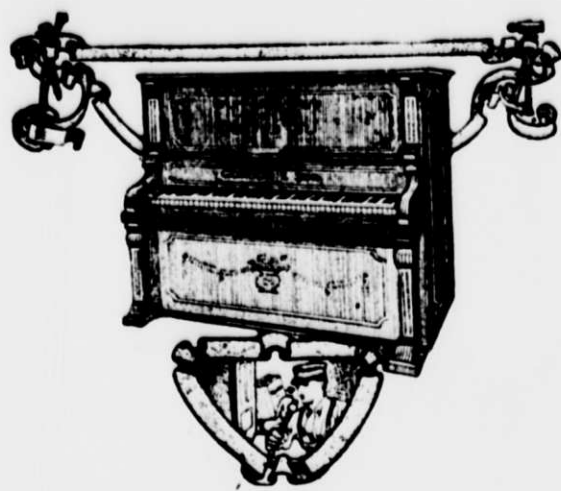
Corbett Still Rung at Lincoln's Inn.

London, Jan. 22.—At Bodmin, in Lincolnshire, the curfew bell is still rung nightly. But many Londoners will be surprised to learn that the practice is continued at Lincoln's Inn. It is rung every night at 9, just as in former days, when all the barristers and students lived in the Inn and were subject to the domestic rule of the Benchers, who made dress, dine and even shave according to rule. And the lawless student who was out after curfew was severely reprimanded and for a second offense was liable to be "dismissed by House."

FREDERICK LOESER & CO. BROOKLYN ADVERTISEMENTS. FREDERICK LOESER & CO. BROOKLYN ADVERTISEMENTS.

Frederick Loeser & Co. Inc.
In every detail the Leading Retail Establishment of Brooklyn.

The Subway to Hoyt Street Brings the Loeser Store Within 17 Minutes of Forty-second Street.



Pianos and Player-pianos.

A Difficulty Solved

TO CHOOSE the finest Piano or Player-piano that money will buy is not difficult. There are few at the top. They are well known. Selection is easy.

But to get the most artistic instrument that may be had for a small sum is a different matter. There are many makes, each claiming extra quality for a low price. Their true quality is not so generally known. Generally the purchaser must rely on his confidence in the dealer and what the dealer tells him.

Yet it seems to us even more important for the family that can spend but a small sum to get the best possible instrument than it is for the family which can well afford to rectify a mistake in judgment by another purchase.

So we have been especially careful in choosing Pianos and Player-pianos to be sold here at low prices. Those we have preferred above all other makes only after most thorough tests and comparisons. And we violate no confidence in saying that the Loeser Store has proved an influence for their betterment since they have been on our roll of honor.

Bjor Bros. and Gordon and Son Pianos and Player-pianos

are low priced but excellent instruments. Their sweet tones will prove durable. Their handsome cases will remain an ornament in the home. Unusual care is taken in their building—for example the insides as well as the outsides of the cases are varnished, making the wood more perfectly immune from atmospheric changes.

The Pianos are \$198, \$250 and \$325
The Player-pianos are \$395, \$425, \$475 and \$525

These prices are from \$75 to \$100 less than the prices at which other instruments, no better, are being sold in this city every day—which we believe you can readily demonstrate to your full satisfaction.

We Make Terms of Payment to Suit
the Convenience of Our Customers.

Even though you are prepared to pay but a small sum, you can readily arrange to have the new instrument home at once. And when you DO buy a Piano or Player-piano here you have the DOUBLE guarantee—that of the Loeser Store as well as the maker.

Fourth Floor.

BARON KATO AND HIS FAMILY



Photograph Underwood & Underwood.

When Prince Katsura, a friend of the late Emperor Meiji, was delegated by the young Emperor Yoshihito to select a new Cabinet he at once picked out Baron Kato as the Minister of Foreign Affairs. 1889-99; director of the banking bureau and director of the taxation bureau, Finance Depart-

ment, 1891-94; Envoy Extraordinary and Minister Plenipotentiary at the Court of St. James's, 1894-99, and Minister for Foreign Affairs, 1900-01 and 1906. He went to London in 1908, his wife and charming daughter are seen beside him in the picture. They are in court dress.

BROOKLYN ADVERTISEMENTS. FREDERICK LOESER & CO. BROOKLYN ADVERTISEMENTS.

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In every detail the Leading Retail Establishment of Brooklyn.

The Subway to Hoyt Street Brings the Loeser Store Within 17 Minutes of Forty-second Street.

China : Cut Glass : Lamps Art Wares.

Annual Sale—Fourth to More Than Half Reductions.

THE Loeser Annual Sale of China and kindred wares is the biggest and best event of its kind that is held in America. Everything here is measured by the highest standards of tastefulness and desirability. The low prices are wonderful because they affect wares that cannot be bettered for full prices—here or anywhere in the world. The following details are not complete, but they are typical of the Sale's values. They will repay your careful reading. A visit to the Store tomorrow will more than satisfy your highest expectations.

Half a Hundred Tables of Pretty Fancy China. Mostly at Half Price or Less.

Three of the chief makers of pretty China send surpluses to make up this notable group in the Sale. There are several thousand of the Plates, Cups and Saucers at 10c., 25c. and 50c., values 25c. to \$1.50. There are beautiful hand-painted Chocolate Sets of 15 quality for \$5.00. In another lot are about 1,000 articles, every one hand-painted and no two alike. These are mostly advance samples, brought over from Japan for the American wholesaler to select from the styles he prefers for next season. Two other lots include about 7,000 articles; some from Limoges, some from the finest Bavarian and Austrian factories, and all with beautiful decorations.

Sparkling Cut Glass at Half Price.

Fourteen of the largest and best cut glass producers send us their surplus stocks. \$1.50 to \$2.50 Olive and Bonbon Dish at 98c. Richly cut in pinwheel design all around and with elaborately cut handles.

Fruit and Salad Bowls. \$1.40, reg. \$2.00, reg. \$2.50, reg. \$3.00, reg. \$3.50, reg. \$4.00, reg. \$4.50, reg. \$5.00, reg. \$5.50, reg. \$6.00, reg. \$6.50, reg. \$7.00, reg. \$7.50, reg. \$8.00, reg. \$8.50, reg. \$9.00, reg. \$9.50, reg. \$10.00, reg. \$10.50, reg. \$11.00, reg. \$11.50, reg. \$12.00, reg. \$12.50, reg. \$13.00, reg. \$13.50, reg. \$14.00, reg. \$14.50, reg. \$15.00, reg. \$15.50, reg. \$16.00, reg. \$16.50, reg. \$17.00, reg. \$17.50, reg. \$18.00, reg. \$18.50, reg. \$19.00, reg. \$19.50, reg. \$20.00, reg. \$20.50, reg. \$21.00, reg. \$21.50, reg. \$22.00, reg. \$22.50, reg. \$23.00, reg. \$23.50, reg. \$24.00, reg. \$24.50, reg. \$25.00, reg. \$25.50, reg. \$26.00, reg. \$26.50, reg. \$27.00, reg. \$27.50, reg. \$28.00, reg. \$28.50, reg. \$29.00, reg. \$29.50, reg. \$30.00, reg. \$30.50, reg. \$31.00, reg. \$31.50, reg. \$32.00, reg. \$32.50, reg. \$33.00, reg. \$33.50, reg. \$34.00, reg. \$34.50, reg. \$35.00, reg. \$35.50, reg. \$36.00, reg. \$36.50, reg. 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